

# Customer Connection for Business



Energy information to help you manage your operation

August 2018

## Planning for new construction or a remodel this year?

### Thermal-storage systems offer 100 percent efficiency and comfort

When you're planning your building or remodeling project, that's the time to consider adding a thermal-storage system that offers efficiency with comfort. And when you install one on an off-peak service rate, you'll enjoy great savings with our rebate program and discounted rates that lower operating costs.

#### Clean, quiet, and versatile

Thermal-storage heating systems generate and store heat in sand or ceramic bricks and release that heat as needed. There's no combustion and few moving parts. Best of all they're a perfect match for our off-peak rates, which are **30 to 60 percent less** than our standard electricity prices.

#### Choose from several options

Thermal-storage heating systems can heat your entire facility, a single floor, or an addition.

#### We're offering generous rebates

When installed as part of an off-peak rate, your thermal-storage heating system may qualify for a **rebate of \$40 per kilowatt** (for up to 200 kilowatts of thermal-storage heating or cooling system installed). Larger systems may qualify for a \$20-per-kilowatt rebate for an additional 1,000 kilowatts installed. Visit [optco.com/ThermalStorage](http://optco.com/ThermalStorage) to fill out an application.

Thermal-storage systems must:

- Be a minimum installation size of 9 kilowatts.
- Have adequate storage capacity to heat or cool the space during the maximum control period allowed by the rate on which it's installed.

In combined thermal-storage/air-source heat pump systems, this rebate applies only to thermal-storage heating load. We rebate qualified heat pump systems separately.

### Thermal storage options

#### Room units

provide zoned control and have been effective solutions in schools, nursing homes, and office areas.



#### Central furnaces

provide heating to multi-level structures.



**Underfloor and central systems** include options for hydronic heating.



#### Underfloor heating

is a proven solution for workshops and warehouses where large doors open and close frequently making heating difficult. Heat radiates from across the whole floor to keep occupants warm.

For help evaluating how thermal-storage technology may work for you, contact your Energy Management Representative today!

## EV charging stations provide a new way to drive

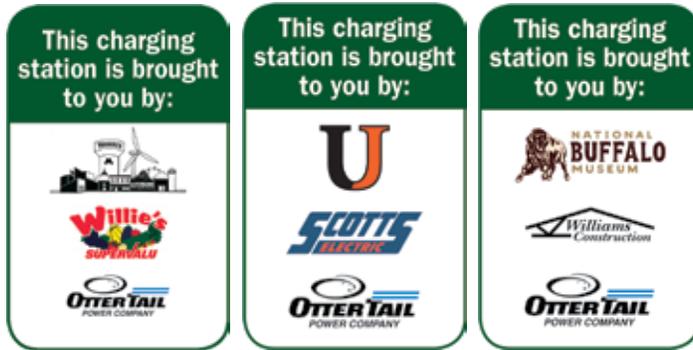
Over the last year we've helped provide four, Level 2 32-Amp electric vehicle (EV) charging stations in Minnesota and North Dakota.

In May we partnered with the city of Morris, Minnesota, and Willie's SuperValu to provide an EV charging station for city residents and visitors. Drivers can find the Level 2 charging station in the Willie's SuperValu parking lot.

Earlier this spring we also teamed up with the University of Minnesota, Morris to offer an EV charging station on campus for students, professors, visitors, and guests. Look for this Level 2 charging station in the North Parking Lot, near the campus Welcome Center.

In December we partnered with the National Buffalo Museum, the University of Jamestown, Scotts Electric, and Williams

Construction to provide two charging stations and related equipment in Jamestown, North Dakota. Drivers can find one Level 2 charging station in the National Buffalo Museum parking lot and the other just north of the University of Jamestown's Sorkness Center.



Charging is free for all users at each location and drivers can find these charging stations on PlugShare, an application that shares locations of EV chargers.

Learn more about electric vehicle benefits, rebates, and charging options at [otpc.com/EVCharger](http://otpc.com/EVCharger).

## Call 811 before you dig

### Stay safe during digging projects

Planning to plant a tree, add a fence, or spruce up your business property? Always call 811 before starting a digging project.

When you call 811, you'll connect to your state's call center, which will notify appropriate utilities. At no charge to you, professional locators will mark approximate locations of underground lines with flags, paint, or both.



Every digging job, even if it's for a flower bed, requires a call.

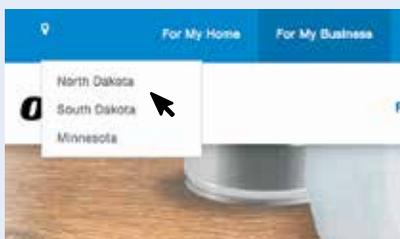
## See what's relevant to you on otpco.com

Don't forget—you can select your state and toggle between home or business content on our homepage. From your desktop, toggle between home or business content using the options in the top left corner of our site. From your mobile device, use the menu in the top left corner to select your content.

### Find answers quickly

From looking for ways to reduce your electricity use or researching available rebates to finding an energy expert, make sure to check out the following areas of our website, meant for business customers just like you:

- Ways to Save
- Business Services
- Find an Energy Expert
- My Energy Use
- Economic Development



Desktop



Mobile device

[otpc.com](http://otpc.com)

## Increase your efficiency—and let us help!

Our Energy Management Representatives are available to help small businesses identify and evaluate energy-efficient productivity-increasing technologies that will help your business grow profits. And if you have questions about rates—including how you can take advantage of discounted off-peak rates—they'll help with rate and payback analysis. To contact your representative today, visit [otpc.com/EnergyExperts](http://otpc.com/EnergyExperts) or call **800-493-3299**.

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