

Home energy guide

Solutions for your home. Money in your pocket.



LED lighting and fixtures

The smart way to light your life!

Light-emitting diode (LED) bulbs use up to 90 percent less energy than traditional bulbs and come in a variety of colors and designs.

Our lighting program offers reduced pricing through participating retailers and hard-wired fixture rebates for both existing and new homes. Screw-in LED bulbs don't qualify for rebates through the new construction or retrofit programs listed below.

Get your LED bulbs through **instant in-store discounts.** Locations vary. See **otpco.com/LEDs** for a list of participating stores.

Retrofit lighting rebates

| Existing | Replaced with | Rebate per watt saved |
|-------------------------------------|------------------------|--------------------------|
| Low-efficiency incandescent | Hard-wired LED indoor | 25¢ |
| | Hard-wired LED outdoor | 15¢ |
| Low-efficiency fluorescent | Hard-wired LED | 25¢ |
| Standard T8 fluorescent lamps | LED lamp-only retrofit | 15¢ |
| Occupancy/daylight sensing controls | | \$100/ connected kW |

New construction high-efficiency lighting rebates

| LED technology | Wattage | Rebate per fixture |
|-------------------------------------|----------|--------------------|
| Indoor LED fixture | <30 | \$10.00 |
| | 30 to 49 | \$15.00 |
| | 50 to 79 | \$25.00 |
| | 80 to 99 | \$30.00 |
| | >99 | \$50.00 |
| Outdoor LED fixture | <30 | \$5.00 |
| | 30 to 49 | \$7.50 |
| | 50 to 79 | \$10.00 |
| | 80 to 99 | \$15.00 |
| | >99 | \$20.00 |
| Occupancy/daylight sensing controls | | \$100/connected kW |



Smart thermostats

Flexibility that makes saving easy.

If you heat or cool with electricity, you may qualify for a rebate for an eligible Tier II or Tier III smart thermostat.

- Rebates of \$100 for Tier II and \$150 for Tier III qualifying smart thermostats are available if you heat with electricity, including heat pumps and plenum heaters.
- Rebates of \$100 for Tier III qualifying line voltage smart thermostats are available if you use non-central heating electric technologies as your primary heat source, including baseboard.
- Rebates of \$35 for Tier II and \$50 for Tier III qualifying smart thermostats are available if you have electric cooling but not electric heating.

To find the current list of qualifying smart thermostat models, visit **otpco.com/SmartThermostats**.



Electric water heaters

Heating life, saving money!

Electric water heaters operate at up to 96 percent efficiency. And when you operate yours on one of our off-peak programs, you'll save even more with **electric price discounts** or a **\$8-a-month bill credit**.



- Get a \$400 rebate when you install an 80-gallon or larger water heater new to off-peak control. Get a \$200 rebate for a replacement.
- Get a \$200 rebate when you install a 50-gallon water heater new to off-peak control. Get a \$100 rebate for a replacement.

Water heaters must be rated with a minimum .90 Uniform Energy Factor and be subject to energy control to qualify.

Heat pumps

Efficient and environmentally friendly!

Heat pumps don't make heat. They move it—using free heat available in the air or ground to provide winter-time heating. And they cool too! By combining our generous rebates with federal tax credits, heat pumps are a great value and a source of long-term energy savings.



Geothermal heat pump (GHP)

A GHP is clean, safe, and environmentally friendly and delivers **four to six units of heat for each unit of energy used** reducing heating and cooling costs by up to 70 percent.

GHP efficiency rebate requirements

| GHP | Loop type | СОР | EER |
|--------------------------|-------------|-----|------|
| Water to air | Open loop | 4.1 | 21.1 |
| Water to air | Closed loop | 3.6 | 17.1 |
| Water to water | Open loop | 3.5 | 20.1 |
| Water to water | Closed loop | 3.1 | 16.1 |
| Direct exchange | _ | 3.6 | 16 |
| GHP single unit ≥ 6 tons | _ | 3.1 | 13 |

Cold-climate heat pump (CCHP)

A CCHP delivers efficient comfort down to sub-zero temperatures and provides up to 90 percent of your heating needs.

Air-to-water heat pump (AWHP)

An AWHP improves the efficiency of hot water heating systems by using free energy available in the air and transferring it through water.

Terms: COP: coefficient of performance; EER: energy efficiency ratio; SEER: seasonal energy efficiency rating; HSPF: heating season performance factor

South Dakota air conditioner (AC) and heat pump rebates

| Tuno | Configuration | Required ratings | | Rebate |
|-------------------------|-----------------|------------------|-------------|-------------|
| Туре | | SEER2 | HSPF2 | Redate |
| ENERGY STAR AC | Ducted/ductless | ≥ 15.2 | _ | \$100/unit |
| Standard heat pump | Ducted/ductless | ≥ 14.3 | ≥ 7.5 | \$300/ton |
| Cold-climate heat pump | Ductless | ≥ 16.0 | ≥ 9.5 | \$500/ton |
| Cold-climate heat pump | Ducted | ≥ 15.2 | ≥ 8.1 | \$700/ton |
| Air-to-water | _ | COP≥ | 1.7 A5W110 | \$800/ton |
| Geothermal: Residential | _ | See ta | able above. | \$1,100/ton |

Additional heat pump rebates Heat pumps on energy control

Receive an additional \$100-per-ton rebate when an efficiency rebate-eligible CCHP or GHP is installed on our Dual Fuel, Deferred Load, or Residential Demand Control (RDC) Rate, or when a qualified air-to-water heat pump is installed on our Dual Fuel Rate.

Buffer tank or desuperheater

Get a \$100-per-ton rebate when you add a buffer tank to an AWHP or a desuperheater to a GHP installation for domestic hot water preheating. A buffer tank must have heating coils. The rebate is based on the size (tons) of the associated rebate-eligible heat pump. Limit 20 tons.

Quality installation rebate

Receive an additional rebate of **\$200 per ton** for a quality heat pump installation and **\$50 per unit** for a quality air-conditioner installation. Find certified contractors at **otpco.com/FindAContractor**.



Rebate available for heat pump or air-conditioner tune up

A properly maintained heat pump or air conditioner can provide up to 25 percent energy savings. Receive a **\$150 rebate** for a heat pump tune up or a **\$75 rebate** for an air-conditioner tune up. Tune up must be completed by a licensed contractor. Tune-up rebates are available once every ten years per account.

Combine our rebates with federal tax credits Lower your upfront costs and gain long-term savings!

Example 1: A 3-ton ducted cold-climate heat pump installed by an approved contractor on an off-peak rate.

| Rebate type | Rate per ton | Rebate amount |
|-------------------------------|-----------------|------------------|
| CCHP ducted | \$700 | \$2,100 |
| Quality installation | \$200 | \$600 |
| Installed on an off-peak rate | \$100 | \$300 |
| Total rebate | | \$3,000 |

Also eligible for a tax credit up to \$2,000!

Example 2: A 5-ton geothermal heat pump with a desuperheater installed by an approved contractor on an off-peak rate.

| Rebate type | Rate per ton | Rebate amount |
|-------------------------------|-----------------|------------------|
| Geothermal residential | \$1,100 | \$5,500 |
| Desuperheater | \$100 | \$500 |
| Quality installation | \$200 | \$1,000 |
| Installed on an off-peak rate | \$100 | \$500 |
| Total rebate | | \$7,500 |

Also eligible for a 30% tax credit!

For more information, visit otpco.com/HeatPumps.

Electric heating

Safe. Comfortable. Efficient.

Electric heating technologies provide clean, efficient, and economical warmth. Rebates are available when a minimum of 9 kilowatts (kW) is installed on our discounted Dual Fuel or RDC Rate.

Receive a **\$20-per-kW rebate** for baseboard heat, cove heat, a garage unit heater, radiant ceiling heat, or nonstorage floor-warming heat installed beneath flooring material.



Combine a heat pump with an off-peak electric system!

Install a qualified cold-climate or geothermal heat pump on our Dual Fuel, Deferred Load, or RDC Rate and receive an additional **\$100-per-ton rebate on top of any efficiency rebates**. Adding a heat pump to your off-peak system is more affordable than ever!

Learn more at otpco.com/HeatingRebates.

Heat storage systems

Enjoy comfort and savings.

Thermal-storage heating systems store heat in sand or bricks and release it when you need it. They also qualify for rebates and our discounted rates.

Get a **\$75-per-kW rebate** when you install a minimum of 9 kW on our Deferred Load, RDC, or Fixed Time of Delivery Rate. Maximum 500 kW rebate applies.

Eligible applications include central furnaces, room units, underfloor cable or panel systems, and electric boilers installed to serve underfloor hydronic systems.

Learn more at **otpco.com/HeatingRebates**.

Receive a **\$40-per-kW rebate** for any of the following:



A plenum heater sits within your duct work just above your furnace to create a dual fuel system.



An electric boiler heats liquid for radiator, baseboard, and hydronic floor heating systems.



An electric furnace is a whole-house system.



Electric cable or panel storage heating is installed under the slab during new construction. (Dual Fuel Rate only.)



CoolSavings

Stay cool and save this summer!

Enroll in CoolSavings air-conditioning cycling and save \$33 on summer cooling costs. We'll apply an \$8.25 credit to your monthly bills June through September.

- Central AC and ducted heat pumps may qualify.
- Units served on a residential service or RDC Rate are eligible.
- Systems must include outside disconnect switches.

Enroll today at otpco.com/CoolSavings.



Electric vehicles

Charge your EV with off-peak electricity.

Install a Level 2 electric vehicle (EV) charging station on a qualified rate and receive a **\$500 rebate**. Eligible rates include our Dual Fuel, Deferred Load, Fixed Time of Delivery, and RDC Rates. It's like driving for 50 cents a gallon!

My Account

Enjoy an enhanced online experience!

Use our **My Account** portal to manage your electric service account online or from your smartphone.

- View and pay your bill by making a Quick Pay payment, setting up autopay, or scheduling your payment each month from a variety of enhanced digital wallet options.
- Access interactive usage information and manage your accounts from a customized view.
- Manage notification options.
- Enjoy self-serve capabilities on a variety of items, including payment arrangements and service requests.



Download **My Meter** at Google Play or the Apple App Store. Open and select **Otter Tail Power Company**.

Otter Tall Power Company

Find a contractor tool connects customers to installers

Locate a contractor with experience installing energy- and money-saving electric technologies with our new online Find a contractor tool. Visit **otpco.com/FindAContractor** for details.

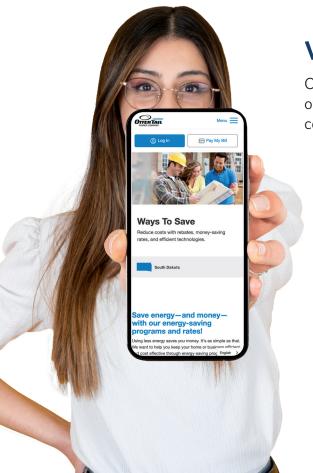
Let us help you save!

Reach out *before* making improvements.

Together, we'll walk through your options and give you information to talk about with your contractor.

Look for our rebate forms at **otpco.com/RebateApplication**.





Visit otpco.com/WaysToSave

Our updated **Ways To Save** section on our website offers options to save energy and reduce operating costs for heating, cooling, water heating, and more!

Send us an email **IdeaCenter@otpco.com**.

Call our Idea Center **800-493-3299**.

Options available for South Dakota customers only. Programs may change at any time. Receipts required. Limits apply.