

# Ways to Save

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# WAYS TO SAVE

**Ways to save**  
Reduce costs with rebates, money-saving rates, and efficient technologies.

Minnesota

**Save energy and money with our rebates, services, and off-peak rates!**  
Using less energy saves you money. It's as simple as that. We want to help you keep your home or business efficient and cost effective through energy-saving programs and rates.  
Use the residential or business buttons below to learn more!

Residential

Business

[otpc.com/WaysToSave](https://otpc.com/WaysToSave)

# WAYS TO SAVE

## Contractor resources page

To find:

- Visit **otpc.com**
- Click on **Ways to Save**
- Click on **Contractor Resources**

The screenshot displays the Otter Tail Power Company website. The navigation bar includes links for Billing Information, Manage Service, Energy Control, and Ways To Save, along with Log In and Pay My Bill buttons. The main content area features a large image of a snowy landscape with a sunset, titled "Power and people you can count on". Below this is a "Learn more" button. A horizontal menu contains icons and labels for Pay My Bill, Outages, Ways To Save, Start, Transfer, or Stop Service, Help Center, and Careers. On the right side, there is a "Ways to save" section with the text "Reduce costs with rebates, money-saving rates, and efficient technologies." and a "Business" category. Below that is a "Find ways to save today" section with a "See all programs" button. At the bottom right, there is a "Contractor resources" section with the text "Use these tools to help serve our shared customers. Access rebate applications, wiring diagrams, and special programs and incentives." and a "Ways to save for contractors" button. A photograph of three people in work clothes looking at a blueprint is also visible.

Direct link: [otpc.com/ContractorResources](https://otpc.com/ContractorResources)

# WAYS TO SAVE

## Available contractor resources:

- Rebate efficiency requirements
- Offered Workshops and training
- Rebate program info
- Rebate forms
- Find a Contractor tool
- OTP Quality Installation Contractor
- Wiring diagrams
- Contractor incentive for SmartHeat technologies

[otpc.com/ContractorResources](https://otpc.com/ContractorResources)

### Your projects. Our programs.

We're here to help you complete your projects and gain a competitive advantage with our shared customers through our rebate programs, rates, and more.

#### Tools to help you serve our shared customers

- Visit the [AHRI Directory](#) for water heater and heat pump and water heater efficiency rating certificates. These are required documentation for most customer rebates.
- View available [workshop and training](#) events.

#### Rebate programs

- View our programs offering [rebates and special rates](#).

#### Forms available online

[Residential rebate forms](#)

[Commercial rebate forms](#)

How your customers can apply for rebates [↪](#)

#### Review your Find a contractor listing

Visit our [Find a contractor](#) page to review your listing.

#### Certification information

Become a partner in our Quality Installation program by [becoming certified](#).

#### Wiring diagrams for controlled service

[Generic controlled service systems](#)

[Brayden model 9212-1999 series 3 residential demand controller](#)

#### Installation diagrams for underfloor heat storage

[8 to 14 hours of control](#)

[14 to 20 hours of control](#)

#### Contractor incentive

Install ThermaRay underfloor heat storage technology and earn a \$25-per-kilowatt (kW) contractor incentive for up to 200 kW per customer. Contact SmartHeat (Aberdeen, South Dakota) at [800-656-1291](tel:800-656-1291) for details about their \$25-per-kW incentive.

And ask about available training options to ensure proper installation.

# WAYS TO SAVE

## Rebate program pages

- Provides directory of rebates and off-peak rates
- Sort by business or residential
- Can sort by state
- Rebate pages provide rebate amounts, eligibility, links to forms

The screenshot displays the 'Programs for our residential customers' page on the otpco.com website. At the top, there is a toggle switch for 'Residential' (which is selected) and 'Business'. Below this, there are three main sections:

- Appliance rebates:** A section with the heading 'Appliance rebates' and the text 'Update your appliances to ENERGY STAR®-rated appliances and get a \$50 rebate.' It includes an image of a woman in a store.
- Heat pump rebates:** A section with the heading 'Heat pump rebates' and the sub-heading 'Stay comfortable and save with a heat pump'. It contains detailed text about heat pump efficiency, a list of three types of heat pumps (Cold-climate air-source heat pumps, Air-to-water heat pumps, and Geothermal heat pumps), and information about eligibility and details. It also includes a 'Find a contractor' tool link and a 'Quality Installation' program link.
- Additional rebates:** A section with the heading 'Additional rebates' and the text 'Save even more on the market and start saving big!'. It includes an image of a man and a woman looking at a document.

Blue arrows from the text on the left point to the 'Appliance rebates' section, the 'Heat pump rebates' section, and the 'Heat pump rebates' sub-heading.

[otpco.com/ways-to-save/programs/](https://otpco.com/ways-to-save/programs/)

# WAYS TO SAVE

## Rebate forms pages

- All rebate and enrollment forms are available on forms pages
- Pages available for residential or commercial
- Forms are downloadable, fillable PDFs

### Rebate and enrollment forms

From appliance rebates to smart thermostats, forms are available online.

Eligible Items	Program Qualifications	Date Installed	Incentive Amount	Total Incentive
Refrigerator <small>(also must be ENERGY STAR qualified)</small>	ENERGY STAR qualified. Limit 1 per install address. Compact fridge excluded. <input type="checkbox"/> Side by Side <input type="checkbox"/> Top Freezer <input type="checkbox"/> Bottom Freezer <input type="checkbox"/> Single Door Manufacturer: _____ Model #: _____		\$50	\$
Chest Freezer or Upright Freezer <small>(also must be ENERGY STAR qualified)</small>	ENERGY STAR qualified. Limit 1 per install address. Manufacturer: _____ Model #: _____		\$50	\$
Dishwasher	ENERGY STAR qualified. Limit 1 per install address. Manufacturer: _____ Model #: _____		\$50	\$
Induction Cooktop or Range with induction cooktop	ENERGY STAR qualified. Limit 1 per install address. Manufacturer: _____ Model #: _____		\$50	\$
Clothes Washer	ENERGY STAR qualified. Limit 1 per install address. Manufacturer: _____ Model #: _____		\$50	\$
Clothes Dryer or Heat Pump Clothes Dryer	ENERGY STAR qualified. Limit 1 per install address. Must be electric. Manufacturer: _____ Model #: _____		\$50	\$
Air Purifier	ENERGY STAR qualified. Limit 1 per install address. Must be electric. Manufacturer: _____ Model #: _____		\$25	\$

Rebates and enrollment forms are available for download, and some rebates can be obtained through our online portal.

Forms can be mailed to:

Rebates  
PO Box 496  
Fergus Falls, MN 56538-0496

or emailed to [Rebates@otpc.com](mailto:Rebates@otpc.com)

Questions? [Contact our Idea Center](#) online or by calling [800-453-3295](tel:800-453-3295) during business hours, or reach out to one of our [Energy Management Representatives](#).

[All programs](#)

#### Rebates and forms

Click on the link below for the rebate or enrollment forms and terms and condition. The title of each program links to more information on the program.

[Appliance rebates](#)

[ENERGYSTAR@appliance.rebate.form](mailto:ENERGYSTAR@appliance.rebate.form)

[CoolSavings](#)

[CoolSavings online enrollment portal](#)

[CoolSavings enrollment form](#)

[otpc.com/ways-to-save/programs/rebates-residential/](https://www.otpc.com/ways-to-save/programs/rebates-residential/)  
<https://www.otpc.com/ways-to-save/programs/rebates-commercial/>

# WAYS TO SAVE – AUDIT SERVICES

**We offer several options for an RCx audits:**

- **Recommissioning/retrocommissioning (full RCx):**

- Requires at least 50,000 square feet of commissioned space.
- Rebates include 30% of study costs and \$400 per kilowatt of summer-season reduction, up to \$20,000.

- **Recommissioning Lite (RCx-Lite):**

- Requires between 25,000-40,000 square feet of commissioned space.
- Rebates include 50% of study costs, up to \$10,000.

- **Turnkey RCx:**

- Requires at least 50,000 square feet of commissioned space.
- Rebate: 100% of study costs over two payments.

- **Turnkey RCx Lite:**

- Requires a digital control of a building's HVAC equipment via a building automation system.
  - Rebate: 100% of study cost up to \$9,500.
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# WAYS TO SAVE – AUDIT SERVICES – FACILITY TURN-KEY

**We offer several options for an FTE audits:**

- **Available to Large General Service Customers in MN**

- Customer cost \$500

- Value is over \$2500

- Participants are eligible for up to 50% bonus on incentives (rebates/grants) for qualifying measures identified during audit and implemented within 12 months of report delivery.

- Whole Building Assessment:

- Lighting

- HVAC

- Refrigeration

- Process Systems

- Building Envelope

- Controls

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# AUDIT SERVICES – INTEGRATED BUILDING DESIGN +

Qualifying building owners, architectural and engineering firms, and developers can participate in our free Integrated Building Design Plus program that puts energy efficiency at the forefront of plans for new construction.

## Phases and incentives

- Computer modeling of design alternatives
- Design-team reimbursements
- Construction incentives
- Construction document review
- Energy-efficiency measurement and verification

## Qualifications

- Minimum project size:** 5,000 square feet (pending additional qualifications)
- Project location:** Otter Tail Power Company Minnesota service area
- Customer type:** Otter Tail Power Company commercial or industrial customer
- Initial utility contact:** Schematic or early design development
- Required energy savings:** 5% beyond a baseline building

## When to start

The design phase offers the greatest opportunity to affect the energy use of your new building. To participate in our Integrated Building Design Plus program, **contact us at the start of your design process.**

# AUDIT SERVICES – HOME TRANSFORMER

## How it works

**We offer a limited number of Home Transformer assessments per year**

Your free energy assessment includes:

- **Blower door test:** determines your home's airtightness.
- **Thermal-imaging analysis:** gauges the effectiveness of insulation.
- **Detailed report:** recommendations to improve your home's efficiency and estimates energy cost savings.

In addition, you'll receive a home efficiency kit, which includes:

- Eight (8) LED lightbulbs
- Outlet gaskets
- Window caulking
- Weather stripping
- One (1) low-flow showerhead
- Two (2) faucet aerators
- Pipe insulation
- One (1) advanced power strip
- One (1) door sweep

## Eligibility and details

To qualify for a home energy assessment, you must:

- Use electricity as your primary source of heat and water heating.
- Be present, or have someone 18 or older present, during the assessment.
- Be a customer in good standing over the past 12 months.
- Live in Minnesota.
- Have not already received an energy audit sponsored by our company in the past five years.

THANK YOU!

