To receive your rebate:

- Complete all information on the rebate application. The form will be returned to you, and your rebate possibly disallowed, if all information is not completed.
- 2. Read the program requirements and guidelines below. Sign and date the form.
- 3. Attach a copy of the lighting invoice or receipt, including detailed equipment costs such as brand, wattage, catalog number, and separate labor costs.
- Deliver the completed rebate form and attachments to your local Otter Tail Power Company representative, email to Rebates@otpco.com, or mail to: Otter Tail Power Company Rebates PO Box 496

Fergus Falls, MN 56538-0496

- 5. Allow 6 to 8 weeks for rebate processing.
- 6. For assistance, contact your local Otter Tail Power Company representative.

Installed Lighting	Wattage	Rebate per Unit
LED fixtures (interior)	<30	\$15.00
	30 to 49	\$25.00
	50 to 79	\$35.00
	80 to 99	\$50.00
	>99	\$75.00
LED fixtures (exterior)	<30	\$10.00
	30 to 49	\$15.00
	50 to 79	\$20.00
	80 to 99	\$25.00
	>99	\$30.00
LED screw-in (interior)	<10	\$1.25
	10 to 24	\$3.50
	25 to 49	\$8.00
	50 to 75	\$13.50
LED screw-in (exterior)	<10	\$1.00
	10 to 24	\$1.50
	25 to 49	\$3.50
	50 to 75	\$6.00
Controls (motion/daylight sensors)		\$200 per connected kw
Luminaire level lighting controls		\$200 per connected kw

REBATE RATES FOR NEW CONSTRUCTION LIGHTING SYSTEMS

MN Lighting New Construction Rebate Requirements and Guidelines

Otter Tail Power Company reserves the right to deny any rebate that does not meet program guidelines included in this application and to discontinue or modify the program at any time.

- No rebates for reflectors or krypton lamps. Only those lamps and fixtures which are listed will be rebated. Other lamps or fixtures not specifically listed are not included in this program.
- Not all LED products are manufactured equally. Otter Tail encourages participants to consult Energy Star for qualified products at www.energystar.gov or the Design Lights Consortium at www.designlights.org for details on specific products. Otter Tail neither endorses or implies any guarantees on any lighting products.
- 3. Rebate must be at least \$20 to be eligible for processing.
- Residential customers are eligible for hard-wired retrofits only. Residential customers do not qualify for screw-in LED or screw-in CFL rebate incentives.
- 5. Rebates will not exceed 75% of total lighting labor and material cost. Labor costs must be actual expense in the form of reimbursement for services from the applicant to an installer. Commercial customers relying on paid staff or employees for labor to provide installations may apply employee and/or staff wages to total project costs. Applicants with residential hard-wired lighting projects may apply Installation expenses from a licensed electrical contractor only to the total project cost. Applicants may not assign an expense value for the applicant's own labor toward project costs for any projects. Any labor from the applicant or other source outside of a licensed electrical contractor invoicing for installation services may not count toward total project costs for residential hard-wired projects.
- 6. Sports lighting installations do not qualify for rebates.
- All rebates greater than \$4,500 must be preapproved. Preapproval will ensure new construction lighting qualifies for a rebate. (Phone 800-493-3299)

- Continual operation depreciates the light output of any luminaire; therefore, the lighting installation should be designed and luminaire selected on the basis of average light levels over the product's lifetime rather than initial values.
- Screw-in bulbs purchased at retailers participating in Otter Tail's Energy Star LED program do not qualify for rebate through this program. For a list of the participating retailers, please refer to www.otpco.com/BrightChoice.
- Lighting system design must meet present lighting standards established by I.E.S. and result in a minimum of 12% watt savings over standard installations.
- 11. Otter Tail accepts no responsibility for light level output. All lighting modifications and warranties are between the vendor and the owner.
- 12. Equipment must be purchased and installed prior to December 31 to qualify for a current year rebate. Rebates on applications received after December 31 are subject to change. Rebate applications received after March 31 for prior year installations will not qualify for a rebate.
- 13. Otter Tail Power Company reserves the right to inspect any installation and to meter your installation up to 18 months after installation is complete to aid us in tracking the efficiency of the installation.
- 14. Disposal costs may be associated with proper recycling of lighting technologies. The costs for disposal are the responsibility of the customer.

Note: According to the United States Environmental Protection Agency and the Minnesota Pollution Control Agency, disposal of fluorescent lamps, high-intensitydischarge lamps, and ballasts must follow prescribed regulatory requirements. Neither fluorescent lamps nor ballasts may be disposed of as municipal waste. Businesses are advised to avoid breaking or crushing old fluorescent lamps and to store them safely for

Otter Tail Power Company advises customers to store old fluorescent lamps and high-intensity-discharge lamps per MPCA procedures described below:

- * Store in an area and a manner that will prevent breakage.
- * Use signs and notices to show employees where and how to store lamps.
- * If storage on-site is not possible, transport the lamps to a storage location. A hazardous waste manifest is not needed as long as lamps are transported to a site within Minnesota, but shipping papers are required.

Ballasts may contain polychlorinated biphenyls (PCB). Storage and disposal of PCB ballasts must conform to the requirements of the Environmental Protection Agency and the Minnesota Pollution Control Agency.

For more information about fluorescent lamps, high-intensity discharge lamps and ballast storage, and disposal requirements contact your local county recycling offices. The may have recycling programs in your area. Or in Minnesota, call the Minnesota Pollution Control Agency at 800-657-3864.