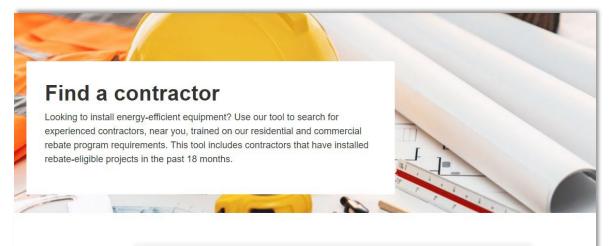
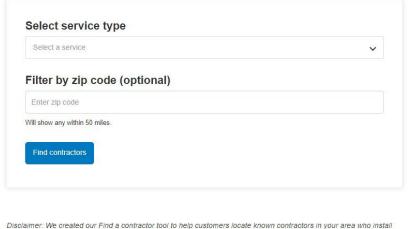
Find a Contractor

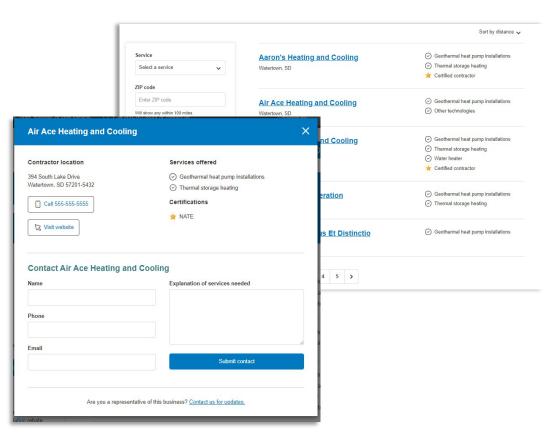
Brandon Johnson C.E.M.

Bemidji - Energy Management Rep





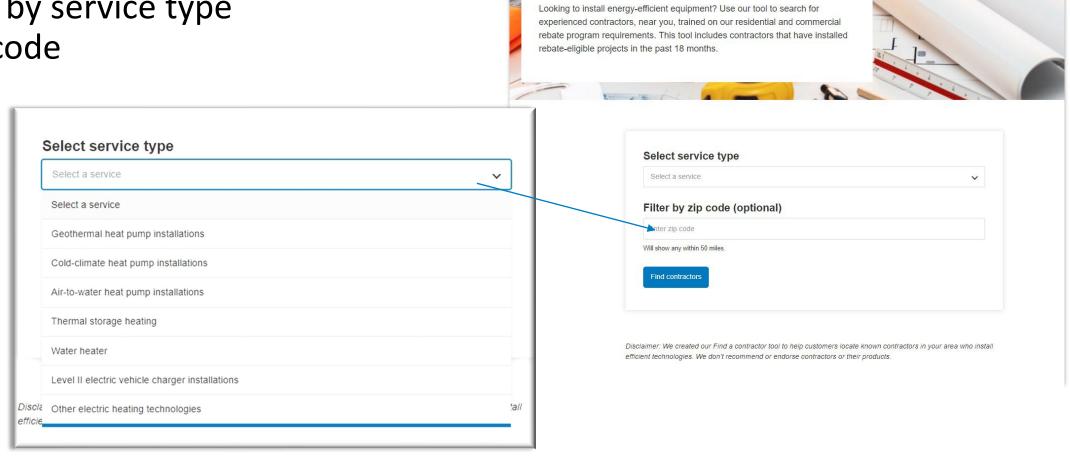
efficient technologies. We don't recommend or endorse contractors or their products.



otpco.com/FindAContractor

Home page

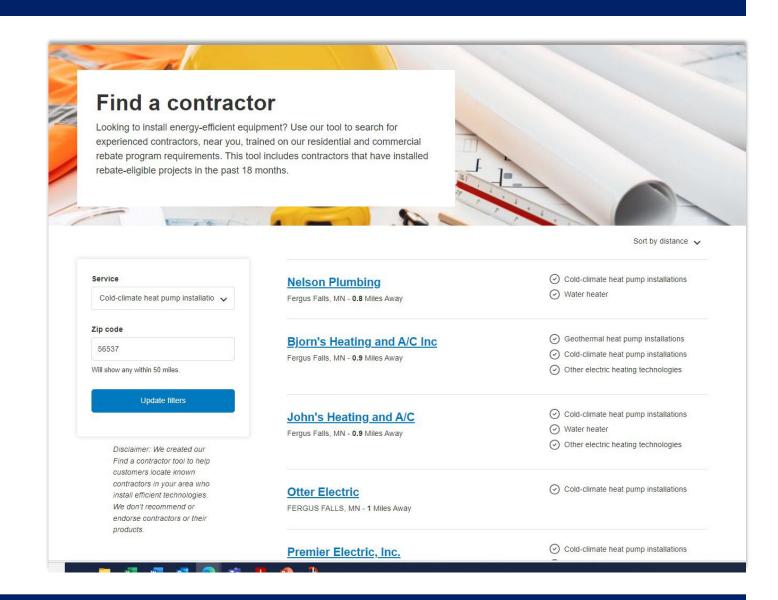
 Search by service type or zip code



Find a contractor

Listings page

- Only contractors who are tied to rebates submitted in past 18 months
- List is sorted by distance
 Alphabetical sort also available
- Contractor list updated monthly



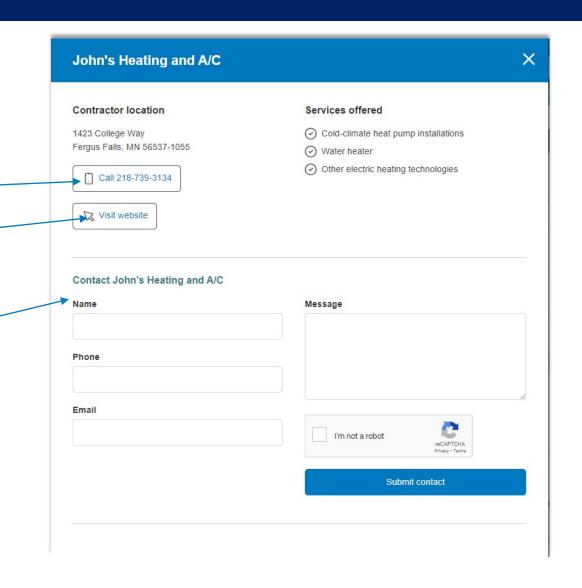
Contractor listing

Ways customer can contact you:

Phone

• Website

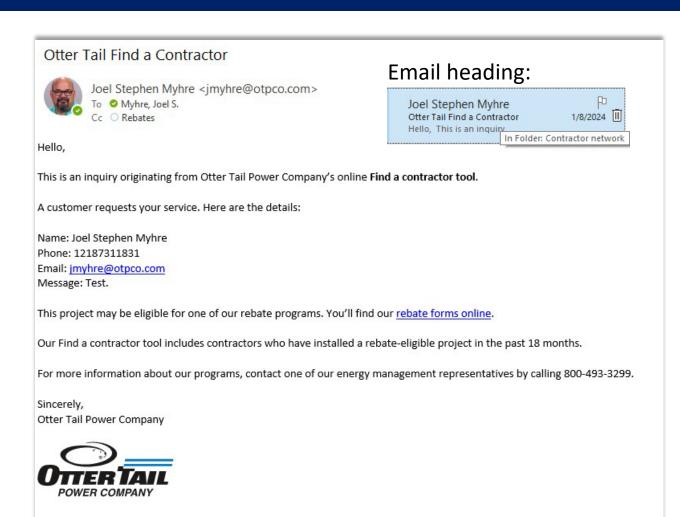
Sending email through our form



Email to contractor

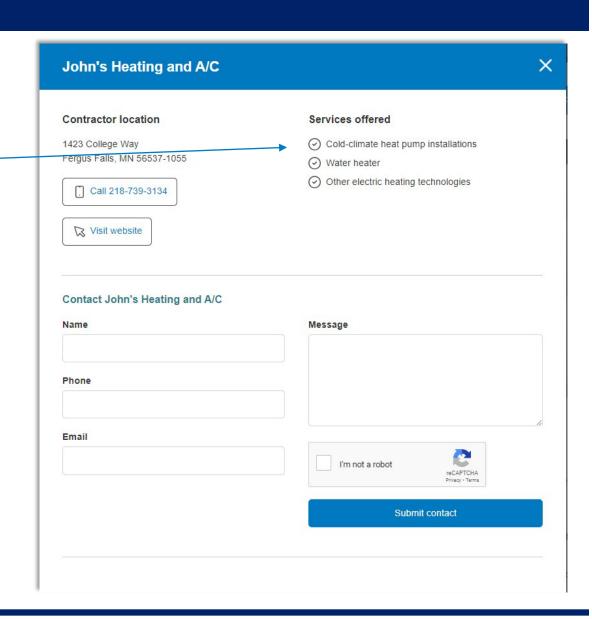
Message will include:

- Customer contact information
- Message from customer on type of service needed
- Link to rebate forms



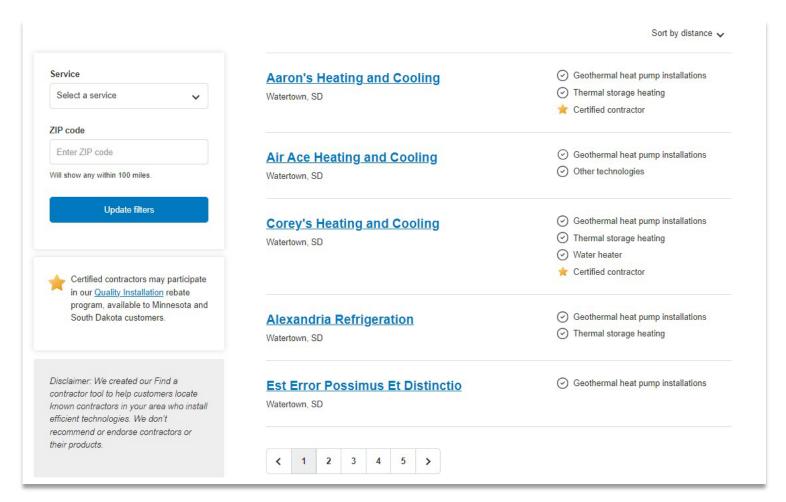
Contractor services

- Services Offered
 - Tied to type of rebates submitted
 - OTP can modify to include others



Otter Tail Quality Installation (bonus rebate) Program

- Proof of Certifications / additional training is required
- Customers receive an additional:
 - \$50 per unit for qualifying AC's
 - \$200 per ton for qualifying HP's



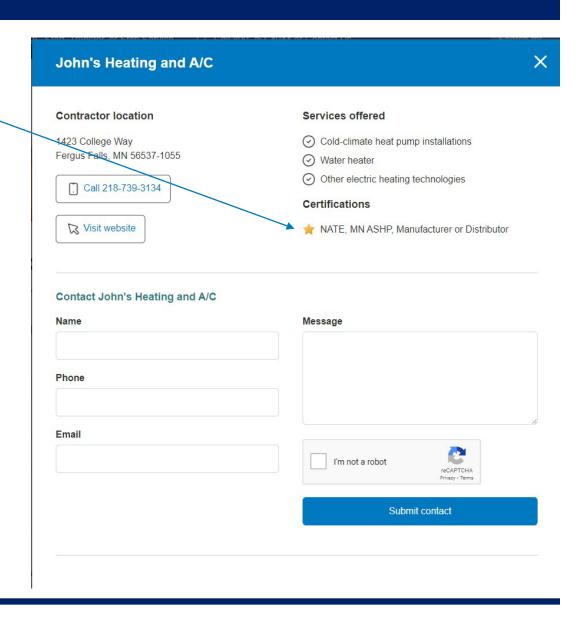
Quality installation certifications

The following certifications qualify:

- North American Technician Excellence (NATE).
- Minnesota Air Source Heat Pump Collaborative (MN ASHP).
- Manufacturer or distributor program.
- Other certifications may be accepted.

Submit certification documentation to rebates@otpco.com (or your local EMR)

For more information: otpco.com/certifications



THANK YOU!

