

2026 Contractor Quality Installation Application



* Denotes REQUIRED fields.

Please read all information on page 3 before completing this form.

Contractor Information (please print)

Business Name* _____ Primary Contact Person* _____
Mailing address* _____ City* _____ State* _____ Zip* _____
Contact phone*: _____
Email* _____
Number of Technicians* _____ Number of Technicians with Certification* _____
Services provided: Air source heat pump Geothermal heat pump Air-to-water heat pump
 Water heating Thermal storage heating Level 2 electric vehicle charger
Printed Name* _____
Signature * _____ Date* _____

Certification - only one is required

Certification being submitted* NATE Certified Technicians
 MN ASHP Preferred Network
 Manufacturer/Distributor Training (training must include focus on heat pump technology)
 Other _____

Complete all sections that apply.

NATE Certified - if more than one technician is certified, please provide additional ID and valid dates on second page

NATE ID _____ Certification Valid Dates _____ - _____

Does your name come up in the search results using the following link? <https://natex.org/contractor/verify-a-nate-id>

If unable to be found at Verify a NATE ID search tool, copies of certification must be provided with application.

MN ASHP Preferred Network (MN Only)

Status: Complete In-Progress If in progress ETA on completion _____

Are you able to be found on the map at the following link? <https://www.mnashp.org/preferred-contractor-network-homeowners>

Where to Apply: <https://www.mnashp.org/preferred-contractor-network>

If In-Progress is selected or Complete is selected but not showing on map, Otter Tail will follow with ASHP collaborative to determine progress on regular intervals. Contractor application may be preliminarily accepted with a grace period allowed. This grace period will allow adequate time for full completion.

Otter Tail reserves the right to end grace period at anytime if sufficient progress or effort is not occurring.

Manufacturer/Distributor Training

Sponsor of Training: _____

Location of Training: _____ Date of Training _____

Cost of Training: _____

Brochures, registration confirmations, itineraries, invoices, or other proof of participation must be provided with application.

Other Training - Notes section - Please add details of training and heat pump knowledge gained

Sponsor of Training: _____

Location of Training: _____ Date of Training _____

Cost of Training: _____

Brochures, registration confirmations, itineraries, invoices, or other proof of participation must be provided with application.

Notes:

Air Conditioner, Heat Pump and Quality Installation Rebates

Italicized text indicates rebates able to be stacked with base rebate

Type	MN Location	SD Location	Quality Installation (MN/SD)
Air Conditioner	\$100/unit (Residential Only)	\$100/unit	<i>\$50/unit</i>
Standard Air Source Heat Pump	\$300/ton	\$300/ton	<i>\$200/ton</i>
Cold Climate Heat Pump (Efficiency)	DUCTLESS: \$600/ton DUCTED: \$800/ton	DUCTLESS: \$500/ton DUCTED: \$700/ton	<i>\$200/ton</i>
Air-to-Water Heat Pump (Efficiency)	\$800/ton	\$800/ton	<i>\$200/ton</i>
Geothermal Heat Pump (Efficiency)	Residential - \$1,200/ton Commercial - \$900/ton	Residential - \$1,100/ton Commercial - \$900/ton	<i>\$200/ton</i> <i>*Domestic Hot Water Pre-heating \$200/ton</i>
Cold Climate Heat Pump Air-to-Water Heat Pump Geothermal Heat Pump (Energy Control)	<i>On Dual Fuel, Deferred Load, or RDC rate \$40/ton</i>	<i>On Dual Fuel, Deferred Load, or RDC rate \$100/ton</i>	-

Air Conditioner and Heat Pump Minimum Qualifiers

Type	MN Location	SD Location
Air Conditioner	Energy Star or 15.2 SEER2	Energy Star or 15.2 SEER2
Standard Air Source Heat Pump	14.3 SEER2 / 7.5 HSPF2	14.3 SEER2 / 7.5 HSPF2
Cold Climate Heat Pump	16 SEER2 / 8 HSPF2	16 SEER2 / 8 HSPF2
Air-to-Water Heat Pump	COP 1.7 @ A5W110	COP 1.7 @ A5W110
Geothermal Heat Pump	Energy Star or qualifying COP and EER: Water to air-open 4.1 COP, 21.1 EER Water to air-closed 3.6 COP, 17.1 EER Water to water-open 3.5 COP, 20.1 EER Water to water-closed 3.1 COP, 16.1 EER Direct exchange 3.6 COP, 16 EER Single Unit ≥6 tons 3.1 COP, 13 EER	Energy Star or qualifying COP and EER: Water to air-open 4.1 COP, 21.1 EER Water to air-closed 3.6 COP, 17.1 EER Water to water-open 3.5 COP, 20.1 EER Water to water-closed 3.1 COP, 16.1 EER Direct exchange 3.6 COP, 16 EER Single Unit ≥6 tons 3.1 COP, 13 EER
Cold Climate Heat Pump Air-to-Water Heat Pump Geothermal Heat Pump (Energy Control)	Minimum requirements match corresponding efficiencies above. Must also be installed on Dual Fuel, Deferred Load, or RDC rate.	Minimum requirements match corresponding efficiencies above. Must also be installed on Dual Fuel, Deferred Load, or RDC rate.

NATE Certified - Additional technicians certifications

NATE ID _____ Certification Valid Dates _____ - _____

NATE ID _____ Certification Valid Dates _____ - _____

NATE ID _____ Certification Valid Dates _____ - _____

NATE ID _____ Certification Valid Dates _____ - _____

For Office Use Only:	Valid <input type="checkbox"/> 2026	Follow-up <input type="checkbox"/> 2027
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Contractor Quality Installation Application

Please read all information on this page before completing the form on pages one and two.



Otter Tail Power Company reserves the right to deny any rebate that does not meet program qualification requirements. Rebate programs may be discontinued or modified at any time.

Application Details

1. Reminder rebate requests must be received for installations completed during the calendar year no later than March 31st of the following calendar year or will not be accepted.
2. Visit www.otpco.com or call local EMR to verify program requirements.
3. Allow 2-4 weeks for processing application. Rebate processing allow 6-8 weeks.
4. Standard Air Source, Cold Climate, and Air-to-Water Heat Pump rebates will not exceed 75 percent of project cost.
5. Geothermal Heat Pump rebates will not exceed 50 percent of project cost.
6. Pre-approval is required for Energy Control rebate if amount expected is \$10,000 or more.
7. Rebate limits apply. Rebate programs are subject to change or cancellation without notice.
8. Acceptance of this application does not guarantee approval into the Quality Installation Contractor program.
9. You will be notified if your application is not approved.

Incomplete applications will be returned and no approval will be issued until all required information is provided.

Checklist

Did you include the following?

- Proof of Certification
- Your signature

Submit your completed application one of the following ways:

1. PDF Submit Button:

If you're using the fillable PDF, attach invoice and click the **Submit** button at the end of the form to send it directly by email.

2. Email: rebates@otpco.com

3. Mail: Rebates

Otter Tail Power Company
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